



Marketing Manager, Chevron Lummus Global



CBHE Congress
Santa Cruz, Bolivia
August 24 - 25, 2011



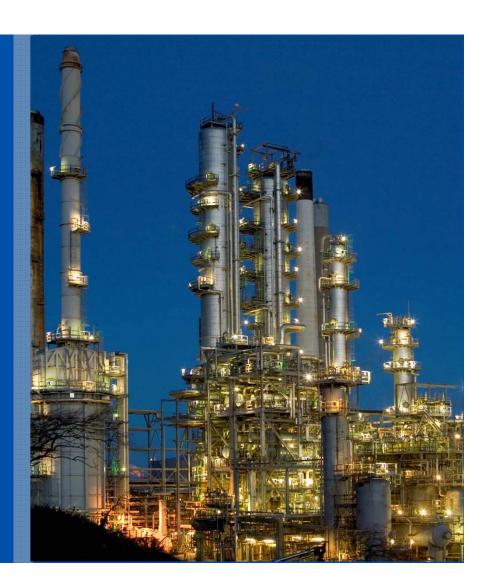
Agenda





Introduction

- Appreciation
- Kenny Peinado
- BSChE Cal Poly Pomona in 1987
- Designs Engineer –Richmond Refinery
- Process Engineer –Richmond Refinery
- Chevron TechnologyMarketing





CLG Technologies

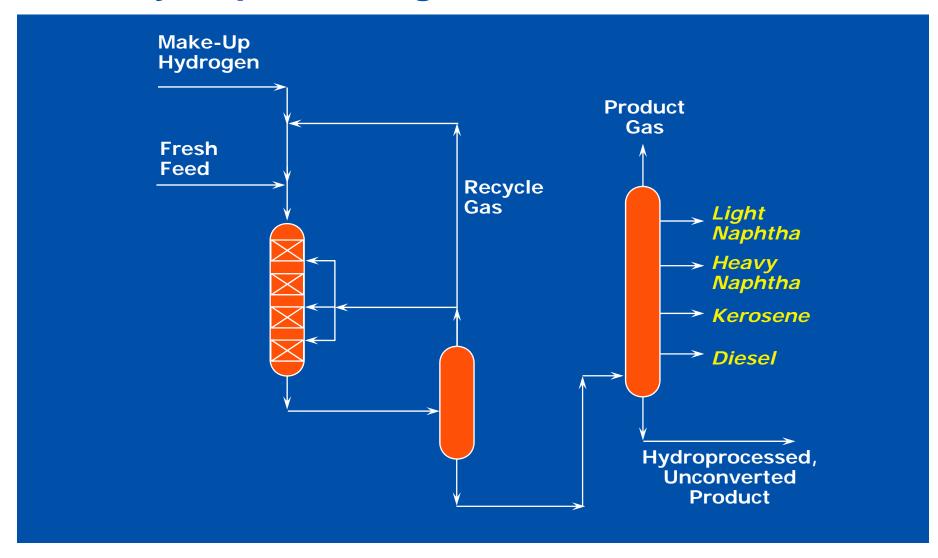


All Hydroprocessing:

- Distillate Hydrotreating (ISOTREATING)
- Distillate Hydrocracking (ISOCRACKING)
- Residuum Hydrotreating
- Residuum Hydrocracking (LC-FINING)
- Base Oils (Lube ISOCRACKING, ISODEWAXING, ISOFINISHING)



Basic Hydroprocessing Flow Scheme





Chevron History



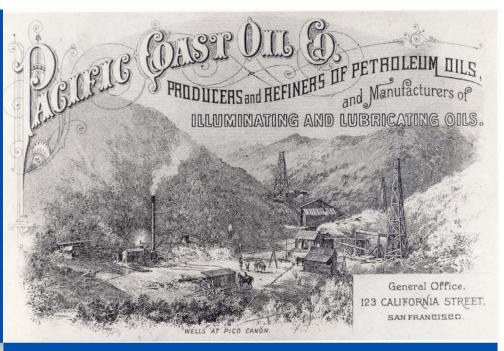


Chevron History - Overview

1879 oil discovered at Pico Canyon, California and Pacific Coast Oil Co. formed

1902 Richmond Refinery began

1906 became Standard Oil of California (SOCal)





1984 Gulf merger - became Chevron

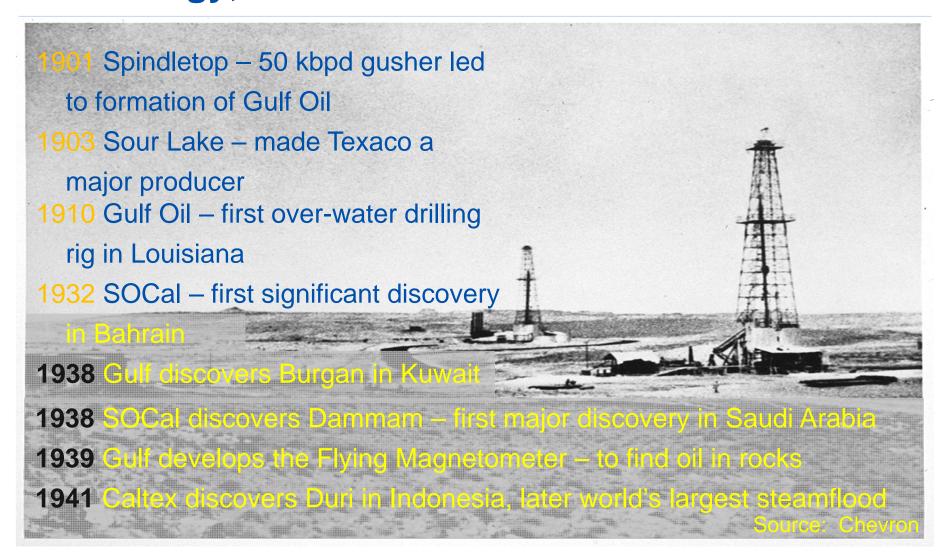
2001 Texaco merger

2005 Unocal merger

Source: Chevron

Chevron Upstream History – Technology, Innovations and Discoveries





Chevron Upstream History – Technology, Innovations and Discoveries



1944 Caltex discovers Minas in Indonesia – largest in SE Asia

1946 SOCal discovers Boscan in Venezuela

1959 Unocal discovers first natural gas field in Alaska

1967 SOCal begins steam injection in SJV California and later Duri

1978 Gulf and Texaco develop 3-D
Seismic data processing method

1982 SOCal uses Cray supercomputer to process seismic data

Source: Chevron



Chevron Downstream History – Technology and Innovations



1913 Gulf Oil opens first drive-in service station

1919 Texaco patents Holmes-Manley thermal cracking process

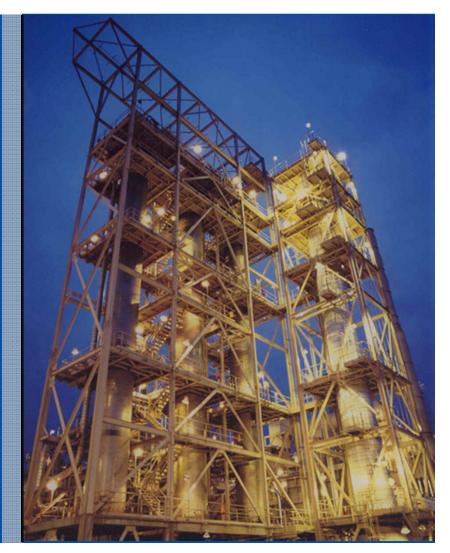
1959 SOCal develops ISOCRACKING

- modern hydrocracking process

1984 Chevron starts up RLOP – world's first all-hydroprocessing Base Oil plant

1993 Chevron commercializes its
ISODEWAXING technology to
isomerize wax in Base Oil feeds

Source: Chevron





Chevron Today





Chevron Today - Overview

60,000 employees

2nd largest US energy company

\$26 billion budgeted for investment in 2011

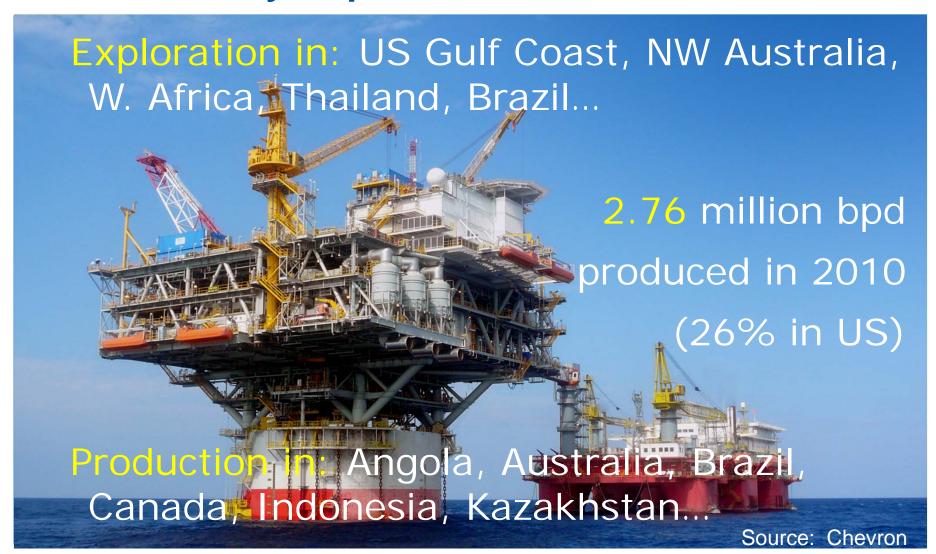
Fully integrated oil company:

- upstream
- downstream
- chemicals, lubes
- research & development
- corporate expertise



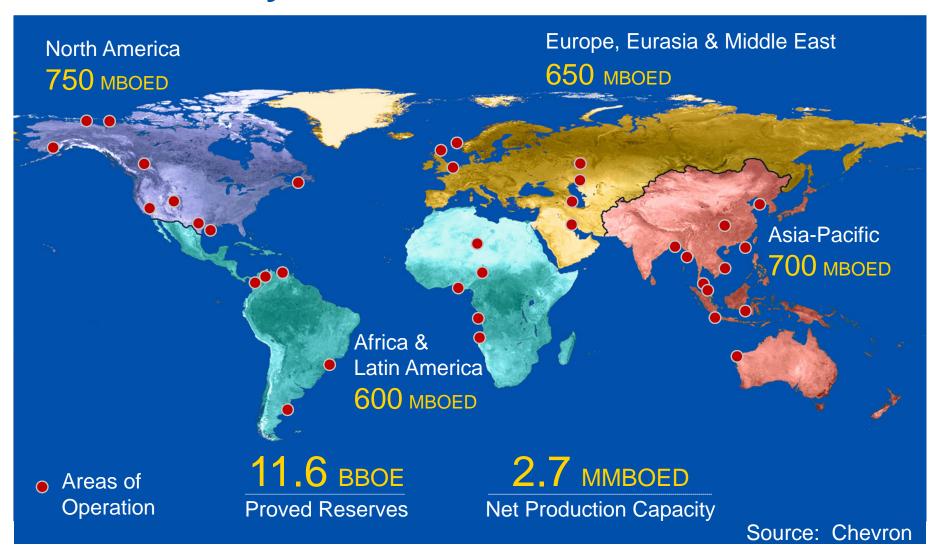


Chevron Today - Upstream





Chevron Today – Production Portfolio





Chevron Today - Downstream





Chevron Today – Refining



7 wholly operated refineries

- California – 2

- Mississippi

- Utah, Hawaii

- British Colombia

- South Africa

8 joint venture refineries

- South Korea, Singapore, Thailand

- Australia – 2, N. Zealand, Pakistan, Martinique

2 joint venture upgraders: Venezuela, Canada Source: Chevron



Chevron Today – Chemicals

Chevron Phillips Chemical Company LLC

4600 employees

35 manufacturing sites in US, Brazil, Colombia, Asia, Middle East...

- Olefins, Polyolefins, Alpha Olefins
- Aromatics, Styrenics

Chevron Oronite

2000 employees

4 wholly owned plants in Brazil,

France, Louisiana, Singapore

- Lubricant Additives
- Fuel Additives

Source: Chevron





Chevron Today – Other Key Groups

Chevron Global Lubricants

Base oil manufacturing sites in California, South Korea (and Mississippi)

Products sold worldwide

Chevron Engineering Technology Company

Upstream Research & Development

Downstream Research & Development

Corporate Expertise:

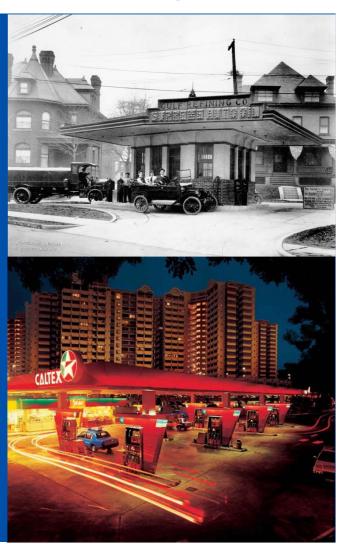
- Environmental, Safety
- Metallurgy, Equipment
- Civil/Structural, Instrumentation...





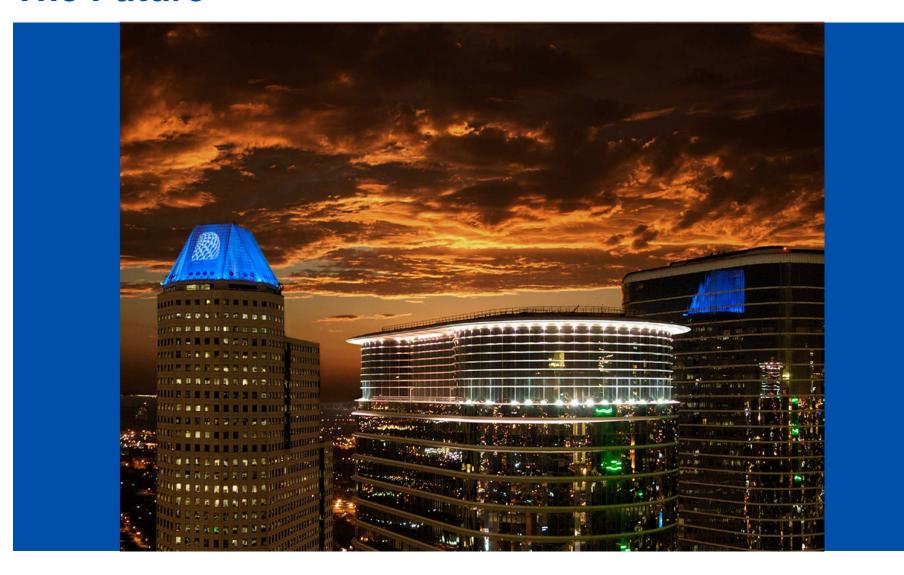
Chevron Legacy – Changes and Technology

- Our industry has seen lots of Changes and Challenges
- Opportunities for Technology,Innovation and Growth
- Throughout Chevron's history, we have used our Technology and Innovation to meet these Challenges and Changes and Grow our Business
- Our focus on Technology and Innovation will shape our Future





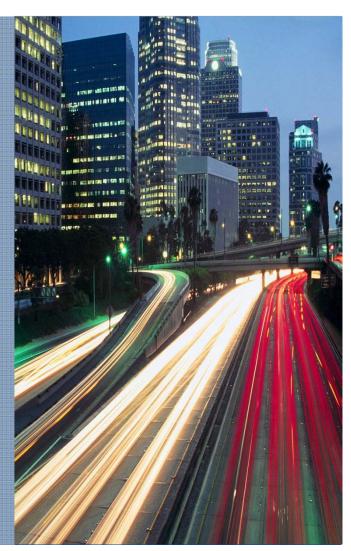
The Future



Chevron's View of the Future – Opportunities and Technologies

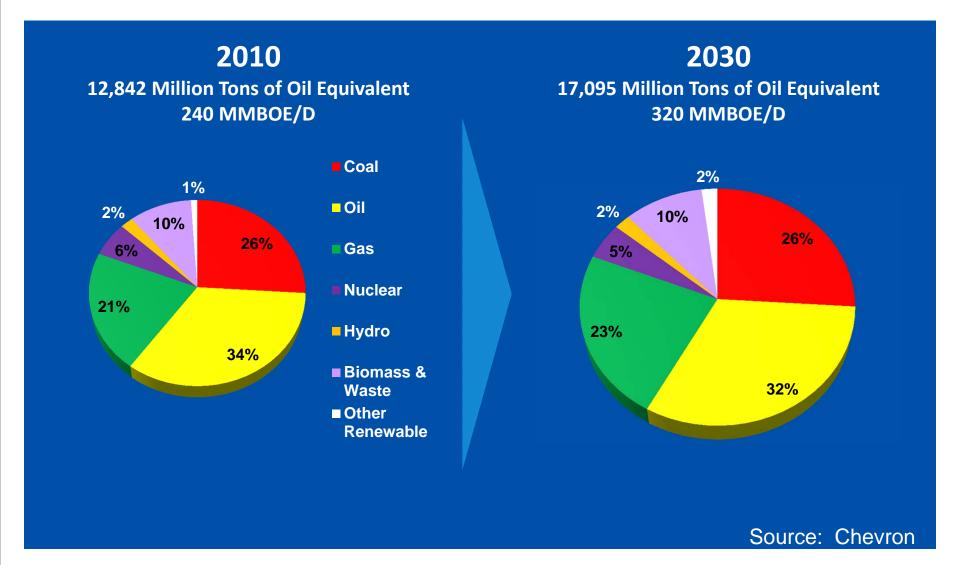


- Changes and Challenges are coming fast
- This brings opportunities for Technology, Innovation and Growth
- Chevron is committed to using Technology and Innovation to create Superior Value
- We Partner with governments,
 companies, customers, universities
 and communities to leverage
 technology and grow the business



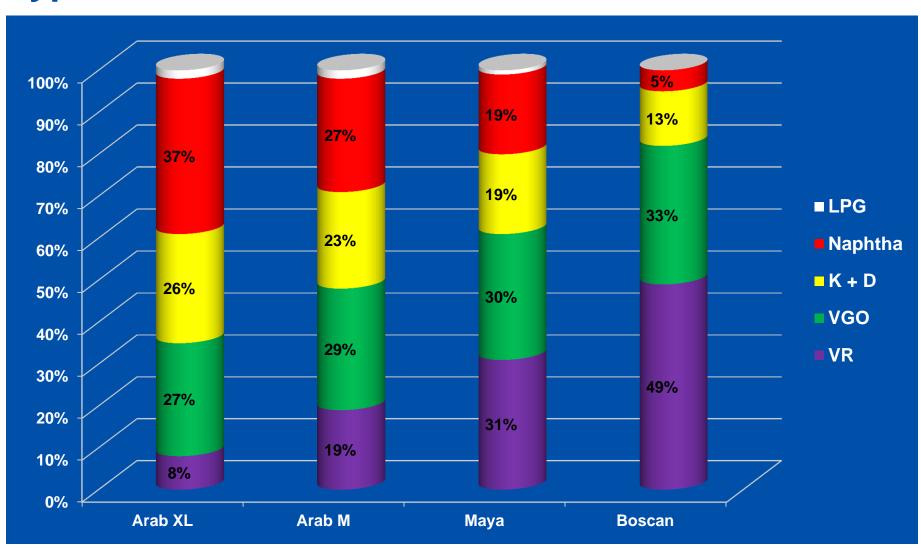
Demand is Growing All Sources will be Needed





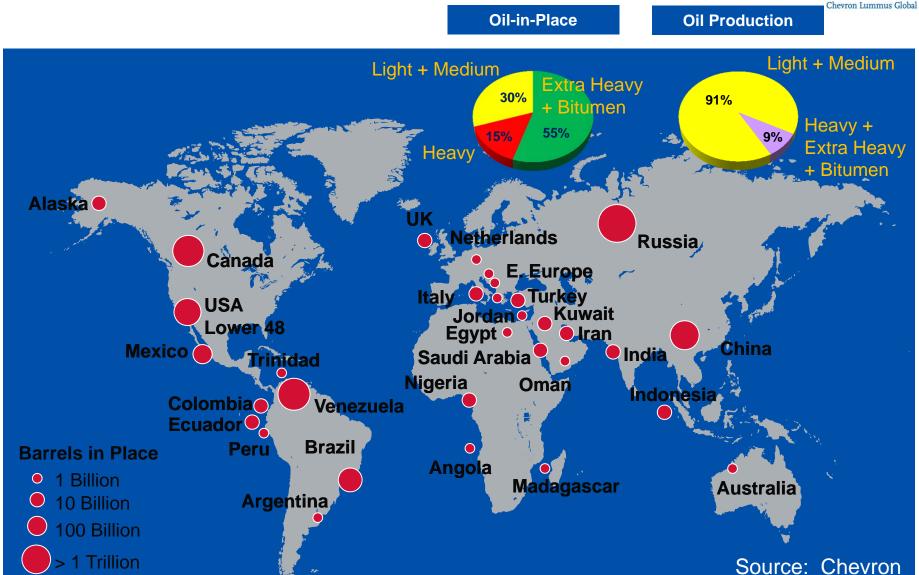


Types of Crude Oil



Global Heavy Oil Resources





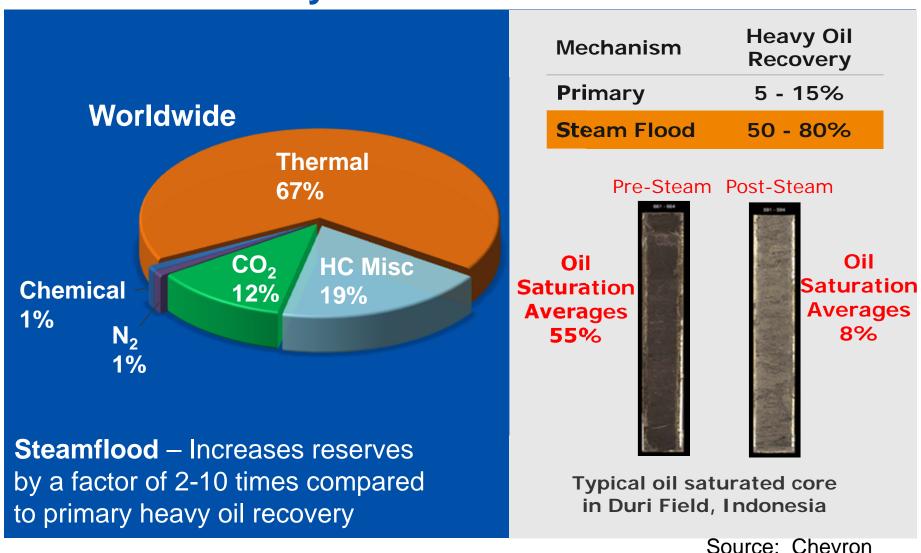
Upstream Challenges - Chevron Development of Heavy Oil Reserves





Heavy Oil Technology Options Thermal Recovery - Most Successful

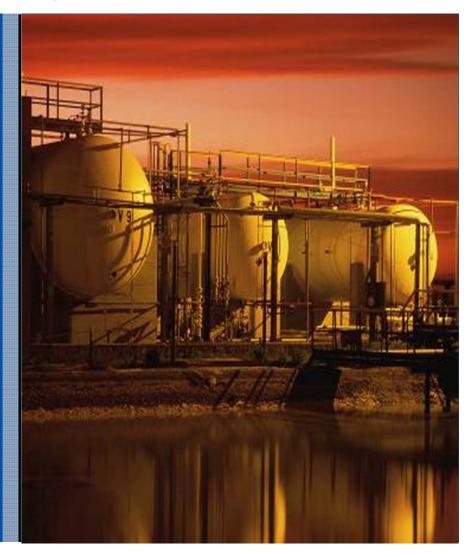






Future Downstream Challenges

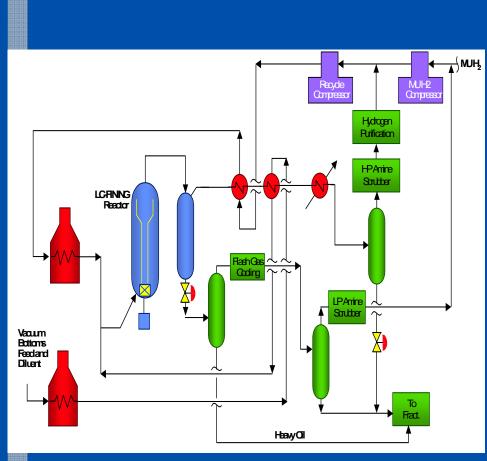
- Available crude oils are becoming heavier with higher contaminants
- Diesel demand growing
- Environmental concerns make product specifications more difficult
- Very heavy crudes favor upgraders close to fields
- Bio-renewables, F-T wax (from GTL plants) need upgrading



CLG Downstream Technology Hydroprocessing for the Future

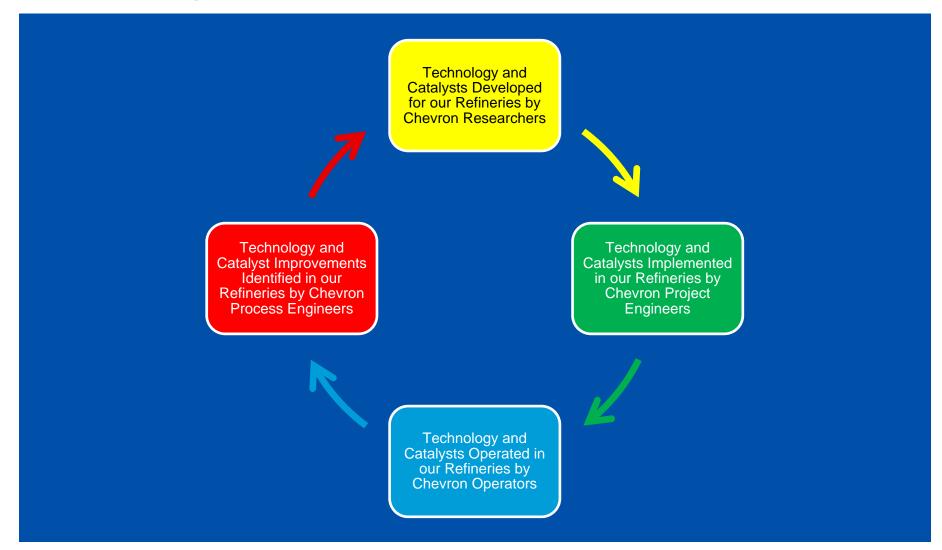


- Hydrotreating cleans up contaminants
- Hydrocracking converts heavy oils to high quality jet and diesel
- Chevron hydroprocessing developed 50 years ago to handle SJV crudes – heavy and high in nitrogen
- LC-FINING hydrocracks vacuum resid



Chevron Cycle of Technology Development

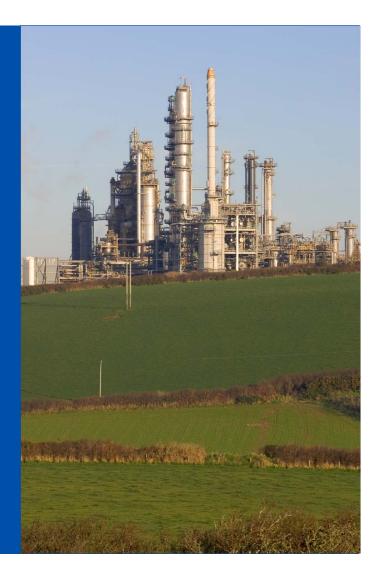




Chevron Future – Technology Application



- Apply technology in E&P to increase Non-conventional (Heavy oil, Gas)
- Integrate Bio-renewables into core business, apply refining assets to upgrade
- Apply CLG Hydroprocessing as enabling technology for clean products





Conclusions



- The world is changing at an accelerating rate
- Changes bring challenges but also opportunities
- Throughout our history, Chevron and CLG have responded by developing and relying on technology
- We are committed to developing and using Technology to meet theChallenges of the Future